

THE LIST

WOMEN-OWNED BUSINESSES

Los Angeles County-based companies ranked by 2016 revenue

▶ NEXT WEEK

The largest executive search firms in L.A. County

THE PACESETTER: The Wonderful Co. is the largest woman-owned business headquartered in L.A. County with \$4.8 billion in revenue last year. The holding company for Lynda and Stewart Resnick includes brands such as Fiji Water, Pom Wonderful, Wonderful Pistachios & Wonderful Almonds, Wonderful Halos and Teleflora.

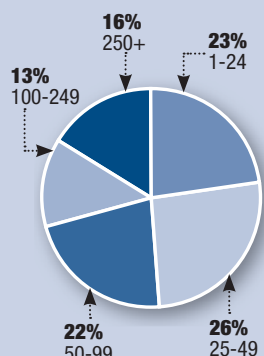
Rank	Company • name • address • website	Revenue • 2016 • 2015 (in millions)	Employees • L.A. County • total	Percentage Woman-Owned	Description	Profile • year founded • offices (L.A./total)	Top Executive • name • title • phone
1	Wonderful Co. 11444 W. Olympic Blvd. Los Angeles 90064 wonderful.com	\$4,800.0 \$4,800.0	NA NA	50%	agriculture, food, beverages, consumer packaged goods	1979 NA / NA	Lynda & Stewart Resnick Vice Chairwoman/Chairman (310) 966-5700
2	Forever 21 Inc. 3880 N. Mission Road Los Angeles 90031 forever21.com	4,000.0 4,000.0	NA 35,000	50	retailer of fashion apparel and accessories	1984 1 / 700	Do Won Chang CEO (213) 741-5100
3	Panda Restaurant Group 1683 Walnut Grove Ave. Rosemead 91770 pandarg.com	2,903.0 2,350.0	2,967 31,699	53	owner and operator of restaurant chains, which include Panda Express, Panda Inn & Hibachi San	1973 147 / 1,893	Peggy Cherng/Andrew Cherng Co-Chairwoman/Co-Chairman (626) 799-9898
4	Act 1 Group Inc. 1999 W. 190th St. Torrance 90504 act1group.com	2,400.0 2,300.0	NA NA	100	workforce management and human capital technology	1978 8 / 187	Janice Bryant Howroyd Chairwoman, CEO (310) 750-3400
5	America Chung Nam 1163 Fairway Drive City of Industry 91789 acni.net	1,900.0 1,850.0	120 340	50	waste paper and scrap plastics exporter	1990 1 / 6	Teresa Cheung CEO (909) 839-8383
6	Levine Leichtman Capital Partners 335 N. Maple Drive., Suite 130 Beverly Hills 90210 llcp.com	587.1 253.1	47 57	51	private investment firm specializing in middle market companies	1985 1 / 6	Lauren B. Leichtman Founding Principal, CEO (310) 275-5335
7	Sunrider International 1625 Abalone Ave. Torrance 90501 sunrider.com	350.0 350.0	NA NA	50	herbal products	1982 2 / 30	Tei-Fu Chen, Chairman Oi-Lin Chen, President (310) 781-8096
8	Marvin Engineering Co. Inc. 261 W. Beach Ave. Inglewood 90302 marvingroup.com	216.4 189.0	703 803	54	aerospace and defense	1963 4 / 5	Gerald Friedman Chairman, CEO (310) 674-5030
9	Dynamic Systems Inc. 124 Maryland St. El Segundo 90245 dynamicsystemsinc.com	125.0 124.6	21 60	100	information technology solutions and system provider	1991 1 / 6	Mardi Norman CEO, President (310) 337-4400
10	GST Inc. 12881 166th St. Cerritos 90703 gstes.com	120.0 101.0	80 98	57	information technology and audio visual solutions provider	1985 1 / 5	JP Wang, CEO Alice Wang, President (562) 345-8700
11	Partner Engineering and Science Inc. 2154 Torrance Blvd., Suite 200 Torrance 90501 partneresi.com	118.7 101.0	30 630	51	environmental, engineering and energy consulting and design firm	2007 2 / 34	Joseph P. Derhake President (800) 419-4923
12	Jacobson Group 11835 W. Olympic Blvd., Suite 1100 E Los Angeles 90064 jacobsongrp.com	97.3 92.7	NA NA	100	entertainment payroll and accounting	1990 1 / 1	Marcia Jacobson President (310) 444-5255
13	Beauchamp Distributing Co. 1911 S. Santa Fe Ave. Compton 90221 beauchampdist.com	87.9 82.1	174 174	92	beverage distributor	1971 1 / 1	Patrick Beauchamp, President Stacey L. Beauchamp, V.P. (310) 639-5320
14	Sada Systems Inc. 5250 Lankershim Blvd., Suite 620 North Hollywood 91601 sadasystems.com	69.4 47.3	150 180	51	business consulting services, IT services, cloud solutions, app development, managed services	2000 1 / 2	Tony Safoian CEO, President (818) 766-2400
15	Aegis Film & Television Group 7190 Sunset Blvd., Suite 275 Los Angeles 90046 aegisfilmgroup.com	59.0 44.0	15 18	100	film production company with television, documentary, publishing and faith-based divisions	2003 1 / 2	Arianna Eisenberg CEO, Writer, Producer (818) 588-3545
16	MelroseMac 6614 Melrose Ave. Los Angeles 90038 melroseinc.com	56.9 60.8	70 79	51	system integrator for media and entertainment	2003 4 / 4	Sandra S. Nasser CEO (323) 937-4600
17	Sheridan Group 2045 Pontius Ave. Los Angeles 90025 thesheridangroupinc.com	48.1 38.8	55 58	100	health care, hospitality and corporate furniture dealer	1984 3 / 4	Dannine Sheridan President (310) 575-0664
18	Premio Inc. 918 Radecki Court City of Industry 91748 premioinc.com	44.5 50.5	110 119	72	service and hardware manufacturing	1989 1 / 2	Crystal Wu CEO, President (800) 977-3646
19	InterTrend Communications Inc. 228 E. Broadway Long Beach 90802 intertrend.com	44.0 44.0	73 73	100	Asian-American advertising agency	1991 2 / 2	Julia Y. Huang President (562) 733-1888
20	RJT Compuquest Inc. 222 N. Sepulveda Blvd., Suite 2250 El Segundo 90245 rjtcompuquest.com	44.0 40.2	115 255	50	consulting services, IT staffing and IT project management	1996 1 / 7	Amarjit Shokeen CEO (310) 421-1292

¹ Business Journal estimate.
NA - Not Available N/A - Not Applicable Note: Information for this list was provided by representatives of the companies themselves. Businesses are ranked by 2016 and 2015 revenue, respectively. To qualify for the list, companies must be at least 50 percent women-owned. Due to the right of privately held companies to withhold information, the Business Journal makes no claim that this list is complete. Numbers have been rounded. To the best of our knowledge, this information is accurate as of press time. While every effort is made to

ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2017 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Head Count

L.A.'s largest women-owned businesses by number of employees.



Source: Business Journal research

Researched by David Nusbaum

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WOMEN-OWNED BUSINESSES

Continued from page 15

EMPLOYEE OWNED: Giroux Glass Inc. has a succession plan to become employee-owned. Anne-Merelie Murrell purchased the glass contractor in 1991 and is in the process of gifting the company to its employees. It expects to be more than 70 percent employee-owned by next year.

ADVERTISING: Jean Freeman was named chief executive of ad agency Zambezi in March. Former chief executive and founder of the company Chris Raih remains with the agency as president.

HOMES: Jaman Properties purchases and develops homes. It completed the Riviera White House this year, a new home built on the site of Ronald Reagan's former home. It set the high price point per square foot for Westside Los Angeles.

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21	Giroux Glass Inc. 850 W. Washington Blvd., Suite 200 Los Angeles 90015 girouglass.com	\$43.7 \$32.7	176 273	100%	glass and glazing contractor	1946 1 / 4	Nataline Lomedico CEO, President (213) 747-7406
22	Corniche Group Inc. 8721 Sunset Blvd., Suite 200 West Hollywood 90069 corniche.com	38.0 35.0	30 40	100	corporate travel, leisure travel, event planning, meetings and incentive management, Africa travel and tours, entertainment	1987 2 / 3	Anastasia K. Mann Chairwoman, CEO (310) 854-6000
23	K.T.'s Kitchens Inc. 1065 E. Walnut St. Carson 90746 ktskitchens.com	37.4 34.6	160 160	100	manufacturer of frozen pizza products and bottled salad dressings	1987 1 / 1	Kathy D. Taggares CEO (310) 764-0850
24	Meridith Baer Home 4100 Ardmore Ave. South Gate 90280 meridithbaer.com	33.2 29.9	160 230	100	home staging, luxury furniture leasing, interior design and event interiors	1998 1 / 3	Meridith Baer CEO (310) 204-5353
25	Fraser Communications 1631 Pontius Ave. Los Angeles 90025 frasercommunications.com	32.5 27.6	20 20	100	advertising, public relations and marketing research	1998 1 / 1	Renee Fraser CEO (310) 319-3737
26	Direct Results Radio Inc. 815 Hampton Drive, Suite 2 Venice 90291 directresults.com	30.9 16.2	18 28	100	radio marketing agency	2007 1 / 2	Jill Albert President (310) 382-5000
27	B&K Electric 1225 S. Johnson Drive City of Industry 91745 bk-electric.com	29.9 38.1	28 49	85	electrical distributor	1958 2 / 4	Todd Brown CEO, President (626) 435-2546
28	Hasco Oil Holding Co. Inc. 2800 Temple Ave. Long Beach 90806 hascooil.com	29.5 29.5	31 31	100	lubricant and grease marketer, distributor and manufacturer	1965 4 / 4	Renee Bjorklund President (562) 595-8491
29	Kendall Frozen Fruits Inc. 9777 Wilshire Blvd. Beverly Hills 90212 kendallfruit.com	28.1 32.8	4 14	90	frozen fruit, juice concentrate and dried fruit broker	1978 1 / 2	Susan Kendall President (310) 288-9920
30	TechLink Systems Inc. 8383 Wilshire Blvd., Suite 745 Beverly Hills 90211 techlinksystems.com	27.5 24.4	50 300	100	IT consulting and staffing	1998 1 / 5	Jane Kim CEO, President (310) 300-1720
31	AAA Cos. 25007 Anza Drive Valencia 91355 aaacompanies.com	26.5 31.4	150 230	60	facility solutions provider	1995 1 / 5	JoAnn Katinos, CEO Brian Higgins, Principal (800) 892-4784
32	General Industrial Tool & Supply 7649 San Fernando Road Burbank 91505 gitool.com	23.8 22.9	47 47	100	distributor of industrial tools and supplies	1951 1 / 1	Karen Boyle President (818) 504-9333
33	Miller Group 1516 S. Bundy Drive Los Angeles 90025 millergroupmarketing.com	23.5 21.5	NA NA	100	digital advertising and marketing agency, new product launches, brand revitalization	1990 1 / 3	Renee Miller President/Creative Director (310) 442-0101
34	El Clasificado 11205 Imperial Highway Norwalk 90650 elclasificado.com	22.5 21.0	NA NA	50	multimedia print, online and event marketing for the Hispanic community	1988 2 / 5	Martha de la Torre Publisher, CEO (323) 278-5310
35	Zambezi 10441 Jefferson Blvd. Culver City 90232 zambezi-la.com	22.4 15.1	85 85	51	creative agency	2006 1 / 1	Jean Freeman, CEO Chris Raih, President (310) 450-6800
36	Young Systems Corp. 13125 Midway Place Cerritos 90703 nuworldinc.com	22.4 23.6	51 51	50	office equipment wholesale and retail	1985 1 / 1	Young H. Lee President (562) 921-2256
37	Jaman Properties 23823 Malibu Road, Suite 50 Malibu 90265 jamanproperties.com	22.0 11.2	2 2	50	real estate development and home design	2003 1 / 1	Janus Cercone Founder (310) 456-2001
38	Mansour Travel Co. 8383 Wilshire Blvd., Suite 350 Beverly Hills 90211 mansourtravel.com	21.4 21.4	13 13	100	travel agency	1981 1 / 1	Kay Mansour CEO, President (310) 276-2768
39	Par Avion Travel Inc. 15901 Hawthorne Blvd., Suite 440 Lawndale 90260 paravion-inc.com	21.2 22.8	16 16	100	housing bureau for corporate meetings, conventions, trade shows and conferences	1984 1 / 1	Toby Brenner CEO, President (310) 670-2970
40	Ronin Staffing 500 N. Brand Blvd., Suite 625 Glendale 91203 roninllc.com	20.6 17.7	NA NA	100	temporary staffing agency	2008 1 / 3	Vivian Rutherford CEO, President (818) 303-1340

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41	LightWerks Communication Systems Inc. ¹ 3331 Jack Northrop Ave. Hawthorne 90250 ccsproav.com	\$20.0 \$17.9	50 50	51%	audio-visual dealer/contractor specializing in integrated technology display systems in conference rooms, classrooms	1996 1 / 8	Gina M. Riberi, President David Riberi, CEO (424) 675-2600
42	Ace Fence Co. 727 Glendora Ave. La Puente 91744 acefencecompany.com	18.5 18.6	88 88	51	public works, installation of fencing: chain link, ornamental iron, handrails, metal beam guard rails	1949 2 / 2	Amy Tsui President (626) 333-0727
43	Giuliano's Bakery 1264 E. Walnut St. Carson 90746 giulianos.com	18.4 16.6	75 90	50	wholesale bakery, frozen products	1952 2 / 4	Gregory S. Ritmire President (310) 537-7700
44	Athena Engineering Inc. 456 E. Foothill Blvd. San Dimas 91773 athenaengineering.com	17.0 ² 17.7	NA NA	100	mechanical HVAC system design/integration, building automation systems, security and access	1984 1 / 1	Jane Chiera President (909) 599-0947
45	Technical Works 13200 Crossroads Parkway North, Suite 115 City of Industry 91746 twistaff.com	16.0 16.5	21 32	80	staffing and search firm	1999 1 / 4	Ingrid Arciniaga CEO, President (562) 908-1041
46	ProtoType Industries Inc. 1545 26th St., Suite 200 Santa Monica 90404 prototypeindustries.com	15.6 15.2	21 30	100	publications service provider	1991 1 / 2	Irene Grigoriadis CEO, President (310) 255-9987
47	Peter Pepper Products Inc. 17929 S. Susana Road Compton 90221 peterpepper.com	15.6 14.6	70 70	72	furniture and accessories designer for commercial interiors	1952 2 / 2	Sigi Pepper CEO, President (310) 639-0390
48	Knock Knock 1635 Electric Ave. Venice 90291 knockknockstuff.com	15.0 15.0	35 35	100	maker of gifts, books, and other novelties	2002 1 / 1	Jen Bilik CEO (310) 396-4132
49	Brascia Builders Inc. 2801 E. Anaheim St. Long Beach 90804 brasciabuilders.com	14.9 10.3	28 29	50	general contractor specializing in health care, hospitality, and commercial construction	2009 1 / 2	Michael J. Brascia President (562) 576-0900
50	Marina Graphic Center Inc. 12901 Cerise Ave. Hawthorne 90250 marinagraphics.com	14.5 14.3	117 117	60	offset and digital printing, custom letterpress, project fulfillment and mailing services	1964 1 / 1	Peggy Chernoff CEO (310) 970-1777
51	NorthStar Moving Corp. 9120 Mason Ave. Chatsworth 91311 northstarmoving.com	14.5 15.1	136 136	50	moving and storage services	1994 1 / 1	Ram Katalan, President Laura McHolm, Co-Founder (800) 275-7767
52	Innovative Solutions Insurance Services 200 N. Sepulveda Blvd., Suite 900 El Segundo 90245 isislife.com	14.0 16.6	NA NA	100	insurance brokerage firm	1998 1 / 1	Lynne Rosenberg President (800) 551-8289
53	Picore International Security 23679 Calabasas Road, Unit 215 Calabasas 91302 picoreinternational.com	14.0 10.0	50 352	100	armed and unarmed security guards, executive/VIP protection, private investigation	1998 1 / 4	Dana Picore CEO, President (818) 888-9659
54	Halton Pardee & Partners Inc. 1524 Abbot Kinney Blvd. Venice 90291 haltonpardee.com	13.9 13.6	75 75	100	real estate brokerage firm	2005 3 / 3	Tami Pardee Owner/Broker (310) 907-6517
55	VNSM 6421 Alondra Blvd. Paramount 90723 vnsm.net	13.6 13.4	70 70	100	sheet metal subcontractor	1991 1 / 1	Lilly Y. Chang Owner (562) 663-8900
56	Canon Recruiting Group 26531 Summit Circle Santa Clarita 91350 canonrecruiting.com	13.2 10.7	75 250	51	nationwide staffing and search firm	1980 1 / 2	Laurie Grayem CEO, Managing Partner (661) 252-7400
57	Thoreau Services Inc. 5301 Beethoven St., Suite 109 Los Angeles 90066 thoreauservices.com	12.7 11.2	140 149	60	provider of cleaning, emergency and construction services to retailers, builders and facility maintenance providers	1983 1 / 2	Nicki Frank CEO, President (310) 822-8017
58	Anything 2 Everything 12001 Ventura Place, Suite 410 Studio City 91604 teama2e.com	12.4 9.8	8 10	100	events, branded merchandise and creative services	2009 1 / 3	Ashley Wyatt President (310) 251-4475
59	Lusive Decor 3400 Medford St. Los Angeles 90063 lusedecor.com	11.7 9.3	78 78	51	manufacturer of custom lighting and accessories	2003 1 / 1	Sally Thomas Cooper CEO (323) 227-9207
60	Spragues' Ready Mix 230 E. Longden Ave. Irwindale 91706 srmconcrete.com	11.5 11.9	25 40	64	manufacturing and delivery of ready mix concrete	1927 1 / 2	Michael Toland President (626) 445-2125

¹ Formerly CCS Presentation Systems Inc.

² Business Journal estimate.

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Wide Array
L.A.'s largest women-owned businesses are in diverse industries.

Contracting	16
Advertising/Public Relations	16
Staffing	11
Telecom	10
Real Estate	10
Finance/Insurance	7
Food/Restaurant	7
Other	7
Manufacturing	6
Retail/Sales	3
Travel	3
Apparel	2
Health Care	2

Source: Business Journal research

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Continued from page 17

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61	Re/Max Estate Properties 63 Malaga Cove Plaza Palos Verdes Estates 90274 realestateloa.com	\$11.5 \$11.0	74 74	90%	real estate brokerage	1987 17 / 17	Sandra Sanders President (310) 378-9494
62	Tumbleweed Transportation P.O. Box 49291 Los Angeles 90402 tumbleweedtransportation.com	11.2 10.3	NA NA	100	school bus contractor	1994 1 / 1	Erin Borda CEO, President (310) 444-3232
63	Global Transloading 1842 E. 29th St. Signal Hill 90755 globaltransloading.com	11.0 9.5	15 15	100	construction waste hauler	2004 1 / 2	Shannon Griego President (562) 495-9600
64	The Promotions Dept. 24238 Hawthorne Blvd. Torrance 90505 thepromotionsdept.com	10.0 9.0	17 18	51	provider of branded promotional products to the corporate and sports industry	1992 1 / 2	Linda Tulchin CEO (310) 791-7006
65	ForensisGroup 301 N. Lake Ave., Suite 420 Pasadena 91101 forensisgroup.com	9.6 8.9	21 21	80	expert and consulting services in all technical and scientific disciplines	1991 1 / 1	Mercy T. Steenwyk CEO, President (626) 795-5000
66	Murphy O'Brien Inc. 11444 W. Olympic Blvd., Suite 600 Los Angeles 90064 murphyobrien.com	9.3 7.8	53 56	50	public relations	1989 1 / 1	Karen Murphy O'Brien Chairwoman, CEO (310) 453-2539
67	Peninsula Escrow 57 Malaga Cove Plaza Palos Verdes Estates 90274 penescrow.com	9.0 8.1	40 40	100	escrow services for real estate transactions	1989 8 / 8	Sandra Sanders President (310) 373-1063
68	Bench International 12121 Wilshire Blvd., Suite 750 Los Angeles 90025 benchinternational.com	8.2 10.3	15 24	100	executive search firm for life science and health care industries	1974 1 / 6	Denise F. DeMan Chairwoman, CEO (310) 854-9900
69	Equis Staffing 27001 Agoura Road, Suite 160 Calabasas 91301 equisdifference.com	8.0 7.9	7 7	100	placement of IT and accounting/finance professionals	2006 1 / 1	Carrie Nebens President (818) 444-0100
70	FCI Management 3850 E. Gilman St. Long Beach 90815 fcimgt.com	7.8 6.9	47 50	51	energy/water efficiency management services and retrofit programs for residential and non-residential customers	1998 1 / 2	Patricia L. Watts CEO, President (562) 719-9300
71	Elkins/Jones Insurance Agency Inc. 12100 Wilshire Blvd., Suite 300 Los Angeles 90025 elkinsjones.com	7.4 7.2	25 25	83	insurance brokerage	1996 2 / 2	Janet Jones President (310) 207-9796
72	Roth Event-full Design Co. Inc. 6009 Loynes Drive Long Beach 90803 red-company.com	7.3 8.1	10 15	100	meeting and event planning, branded promotional items	2008 1 / 1	Carmela Roth President (562) 498-1270
73	Network Magic Unlimited 2999 Overland Ave., Suite 210 Los Angeles 90064 netmagicu.com	7.0 7.0	12 12	100	computer network solutions - cyber security, hardware, software, engineering services, network monitoring and cloud services	1993 1 / 1	Susan Pignotti President (310) 449-1411
74	Cowelco Steel Contractors 1634 W. 14th St. Long Beach 90813 cowelco.com	6.9 8.2	24 49	100	steel fabrication and erections	1947 1 / 1	Tamery J. McCrabb President (562) 432-5766
75	Quality Material Handling Inc. 900 W. Foothill Blvd. Azusa 91702 qmhinc.com	6.7 5.4	50 50	51	distributor and manufacturer of warehouse equipment	1991 2 / 2	Hector Pinto, CEO, President Brenda Pinto, CFO (626) 812-9722
76	Technology Management Concepts 807 Parkview Drive North, Suite 150 El Segundo 90245 abouttmc.com	6.6 6.0	NA NA	100	sells and implements Microsoft Dynamics ERP software	1984 1 / 1	Jennifer Harris Principal (310) 559-3982
77	Ballantines PR 9200 Sunset Blvd., Suite 920 West Hollywood 90069 ballantinespr.com	6.5 5.5	NA NA	100	public relations	2000 1 / 2	Sarah Roberts President (310) 454-3080
78	Vobecky and ACDD JV Inc. 134 N. Vermont Ave. Glendora 91741 vobecky.com	6.5 2.1	9 10	100	construction, logistics, and staffing	2006 1 / 2	Bianca Vobecky President (626) 818-7402
79	Sheridan Care 3710 S. Robertson Blvd. Culver City 90232 sheridancare.com	6.3 6.2	193 258	100	licensed home care workers who care for mature adults in their homes, hospitals, or retirement communities	2001 1 / 2	Susan Marie Dost CEO (310) 204-1187
80	Infrastructure Factor Consulting Inc. 2361 Rosecrans Ave., Suite 368 El Segundo 90245 ifactor.com	6.2 6.0	28 36	51	mechanical and electrical consulting engineering	2006 1 / 3	Brittany Dianat CEO (310) 725-1500

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PALM SPRINGS: Sheridan Care opened a new office in Palm Springs last year and now employs 65 people in the desert cities.

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81	Cynthia Bennett & Associates Inc. 501 Fair Oaks Ave. South Pasadena 91030 cynthiabennett.com	\$6.1 \$5.8	21 21	100%	design-build construction, remodeling, additions, interior design	1980 1 / 1	Cynthia F. Bennett President (626) 799-9701
82	Redbird 3617 Eastham Drive Culver City 90232 redbirdgroup.com	6.0 5.7	20 20	100	creative agency	1996 1 / 2	Susan Gates, CEO Amy Rappeport, COO (818) 388-5234
83	Sapphos Environmental Inc. 430 N. Halstead St. Pasadena 91107 sapphosenvironmental.com	6.0 5.9	43 43	100	planning, resource management, environmental compliance, monitoring and permitting	1992 1 / 1	Marie C. Campbell CEO, President (626) 683-3547
84	Pretzel King 3030 Edgewick Road Glendale 91206 N/A	6.0 5.9	83 135	100	fast food franchises	1994 5 / 11	Linda Read President (818) 634-2449
85	CR&A Custom Inc. 312 W. Pico Blvd. Los Angeles 90015 cracustom.com	5.6 5.6	NA NA	100	large format digital printer	1993 1 / 1	Carmen Rad President (213) 749-4440
86	Fred Jefferson Memorial Homes 152 W. Walnut St., Suite 150 Gardena 90248 fredjeffersoninc.com	5.6 6.0	28 43	100	residential, psychological, and educational services for children in foster care	1989 3 / 5	Cecilia Jefferson Freeman CEO (310) 763-1660
87	LA Business Personnel Inc. 3325 Wilshire Blvd., Suite 805 Los Angeles 90010 labusinesspersonnel.com	5.5 4.9	NA NA	100	temporary and regular full-time staffing agency	1988 1 / 1	Jila Davachi Office Manager (213) 365-1010
88	Culinary Services of America Inc. 6363 Wilshire Blvd., Suite 305 Los Angeles 90048 culinarystaffing.com	5.5 4.2	NA 1,000	100	special event staffing for the food service and hospitality industries	1999 1 / 1	Randy Hopp President (323) 965-7582
89	Dura Flooring Inc. 4720 E. Washington Blvd. Los Angeles 90040 duracarpet.com	5.1 4.9	14 14	100	flooring contractor	1986 1 / 1	Trinidad Alday President (323) 262-4550
90	MPRM Communications 5055 Wilshire Blvd., Suite 840 Los Angeles 90036 mprm.com	5.1 4.3	33 34	50	public relations firm	1998 1 / 1	Rachel McCallister, Chairwoman Mark Pogachefsky, President (323) 933-3399
91	Konnect Agency 888 S. Figueroa St., Suite 1000 Los Angeles 90017 konnectagency.com	5.0 4.7	31 38	100	public relations, interactive, marketing and content creation services	2009 1 / 3	Sabina Gault CEO (213) 988-8344
92	LBW Insurance and Financial Services 28055 Smyth Drive Valencia 91355 lbwinsurance.com	4.9 5.1	35 35	51	independent agency providing insurance, financial services, and risk control strategies	1922 1 / 1	Mitzi Like CEO, President (661) 702-6000
93	Adville/USA Inc. 44 S. Mentor Ave. Pasadena 91106 adville-usa.com	4.4 6.4	8 8	100	advertising, marketing and promotional services	1985 1 / 1	Victoria L. Walls CEO, President (626) 397-9911
94	First Call Staffing Inc. 401 Wilshire Blvd., Suite 1050 Santa Monica 90401 firstcallstaff.com	4.4 6.7	150 150	100	office support, light industrial	1990 2 / 2	Marcia Allen President (310) 264-9914
95	Someone's in the Kitchen 5973 Reseda Blvd. Tarzana 91356 sitk.com	4.4 4.1	25 50	100	catering and event planning	1980 1 / 1	Joann Roth-Oseary President (818) 343-5151
96	Amy Zimmerman & Associates Inc. 5334 Torrance Blvd., Second Floor Torrance 90503 azastaffing.com	4.3 3.9	8 8	100	executive recruiting, direct hire, temporary staffing, temp-hire staffing	1993 1 / 2	Amy Zimmerman President (310) 798-6979
97	SuperbTech Inc. 5800 Hannum Ave., Suite 150 Culver City 90230 superbtechinc.com	4.1 4.8	NA NA	100	contract and permanent placement staffing solutions for businesses	1998 1 / 1	Jan A. Davis President (310) 645-1199
98	Nathan Kimmel Co. 1213 S. Santa Fe Ave. Los Angeles 90021 nathankimmel.com	3.7 3.2	18 18	100	construction equipment and supplies, material handling, industrial supplies and construction tarps	1996 1 / 1	Carol J. Kimmel Schary President (213) 627-8556
99	Geltman Industries 1914 Bay St. Los Angeles 90021 geltman.com	3.4 3.4	NA NA	55	fabric finishing, laundry and bonding for apparel, textile, and home furnishing industries	1931 1 / 1	Shari Reza President (213) 622-2015
100	Fiona Hutton & Associates 12711 Ventura Blvd., Suite 170 Studio City 91604 fionahuttonassoc.com	3.3 3.0	11 11	100	public relations, public affairs and crisis communication firm specializing in strategic communications solutions	2001 1 / 1	Fiona Hutton President (818) 760-2121

NA - Not Available N/A - Not Applicable
Note: Information for this list was provided by representatives of the companies themselves. Businesses are ranked by 2016 and 2015 revenue, respectively. To qualify for the list, companies must be at least 50 percent women-owned. Due to the right of privately held companies to withhold information, the Business Journal makes no claim that this list is complete. Numbers have been rounded.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2017 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by David Nusbaum

CULVER CITY: Redbird recently expanded its Culver City office and launched Redbird Studios, where it creates videos for clients such as the Bill and Melinda Gates Foundation, Staples, and California Closets.

Big Gainers
Companies with the largest year-over-year percentage revenue growth.

Vobecky and ACDD JV Inc.	210
Levine Leichtman Capital Partners	132
Jaman Properties	97
Direct Results Radio	91
Zambezi	49
Sada Systems	47
Brascia Builders	44
Picore International Security	40
Montage Insurance Solutions	36
Aegis Film & Television Group	34

Source: Business Journal research

THE LIST

TEMPORARY PLACEMENT FIRMS

Ranked by 2014 L.A. County revenue

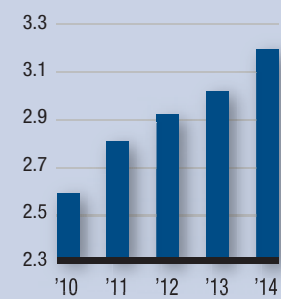
▶ NEXT WEEK

The Largest Shipping Lines in L.A. County

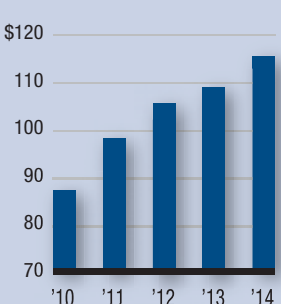
THE PACESETTER: Aerotek, a staffing firm headquartered in Baltimore, tops this year's list of the largest temporary placement firms. The company reported L.A. County revenue of \$127 million last year, a \$6 million decrease from 2013. The company places workers with an average hourly wage of \$14 in various industries, including aerospace, engineering and professional services.

Rank	Company • name • address • website	Revenue ¹ • 2014 • 2013 (L.A./total)	Employees • temp workers ² • non-temp employees	Industries/Occupations (partial list)	Profile • L.A./total offices • year established • headquarters	Top Local Executive • name • title • phone
1	Aerotek Inc. 990 W. 190th St., Suite 400 Torrance 90502; aerotek.com	\$126.9/\$5,400.0 \$133.2/\$5,300.0	165 130	architecture, automotive, construction, energy, engineering, environmental, aerospace, aviation, scientific	3/200 1983 Baltimore	Estelle Izuno Director of Operations (310) 800-9100
2	PriorityWorkforce Inc. 4820 Eastern Ave., Suite C Commerce 90040; priorityworkforce.com	78.8/214.0 72.5/195.0	NA NA	light industrial, clerical, skilled maintenance, employer management services	4/13 1989 Anaheim	RoseMary Polenski COO (323) 721-1000
3	Adecco USA Inc. 21250 Hawthorne Blvd., Suite 155 Torrance 90503; adeccousa.com	68.8/26,600.0 71.2/25,900.0	NA NA	health care, consumer goods, conglomerates, technology/IT, finance, insurance, automotive	12/5,200 1950 Jacksonville, Fla.	Janelle Bieler Regional Vice President (310) 792-0998
4	Staffmark 3780 Kilroy Airport Way, Suite 105 Long Beach 90806; staffmark.com	58.4/NA 52.7/NA	500 40	administrative/office, light industrial, skilled trades, electronics, logistics and distribution, call center	11/294 1970 Cincinnati	Stacey Lane Regional Vice President (562) 427-0110
5	Kimco Staffing Services Inc. 17872 Cowan Ave Irvine 92614; kimco.com	48.5/152.2 45.6/129.1	327 27	tech, legal, accounting and finance, medical, industrial, clerical	10/39 1986 Irvine	Kim Megonigal Chairman, CEO (949) 752-6996
6	Software Management Consultants Inc. 500 N. Brand Blvd., Suite 1100 Glendale 91203; smci.com	39.0/59.7 51.9/74.0	NA 257	IT	1/4 1983 Glendale	Spencer L. Karpf CEO, President (818) 240-3177
7	On Assignment Inc. 26745 Malibu Hills Road Calabasas 91301; onassignment.com	31.2/1,628.9 31.2/1,632.0	NA NA	technology, pharmaceutical, life sciences, business services, financial, industrial, telecommunications	7/141 1985 Calabasas	Peter T. Dameris CEO, President (818) 878-7900
8	Technical Connections Inc. 6701 Century Drive West, Suite 825 Los Angeles 90045; technicalconnections.com	17.8/18.1 17.5/17.6	NA NA	software, information technology	1/2 1984 Los Angeles	Helen MacKinnon CEO, President (310) 479-8830
9	System One 21221 S. Western Ave., Suite 110 Torrance 90501; systemoneservices.com	15.5/469.0 6.4/336.0	300 NA	all industries	2/50 1985 Pittsburgh	Jodi Zarin Vice President (310) 483-7800
10	Ronin Staffing 500 N. Brand Blvd., Suite 625 Glendale 91203; roninllc.com	14.0/14.0 8.0/8.0	NA 300	IT	1/3 2008 Glendale	Vivian Rutherford CEO, President (818) 303-1340
11	Commercial Programming Systems Inc. 4400 Coldwater Canyon Ave., Suite 320 Studio City 91604; cpsinc.com	13.0/13.0 10.0/10.0	NA NA	entertainment, financial, retail and local government	1/1 1978 Studio City	Alan Strong CEO (888) 812-9223
12	TechLink Systems Inc. 8383 Wilshire Blvd., Suite 745 Beverly Hills 90211; techlinksystems.com	10.0/25.0 10.0/24.0	23 100	IT, creative, engineering, marketing, digital, professional, human resources, finance/accounting	1/5 1998 San Francisco	Jane Kim CEO, President (310) 300-1720
13	Equis Staffing 27001 Agoura Road, Suite 160 Calabasas 91301; equisdifference.com	8.9/8.9 8.3/8.3	10 8	all industries	1/1 2006 Calabasas	Carrie Nebens President (818) 444-0100
14	Technical Works 13200 Crossroads Parkway North, Suite 115 City of Industry 91746; twistaff.com	8.5/15.0 6.5/12.0	10 14	aerospace/defense technical skilled trade for manufacturing environments, engineering, quality, operations	1/3 1999 City of Industry	Ingrid Arciniaga CEO, President (562) 908-1041
15	First Call Staffing Inc. 401 Wilshire Blvd., Suite 1050 Santa Monica 90401; firstcallstaff.com	6.4/6.4 5.8/5.8	200 11	clerical, accounting, light industrial	2/2 1990 Santa Monica	Richard Stolz President (310) 264-9914
16	SuperbTech Inc. 5800 Hannum Ave., Suite 150 Culver City 90230; superbtechinc.com	5.5/5.9 5.1/5.1	NA NA	refinery, utility, industrial, entertainment, defense, government and automotive	1/1 1998 Culver City	Jan A. Davis President (310) 645-1199
17	Versi-Staff Solutions Inc. 15720 Ventura Blvd., Suite 312 Encino 91436; versi-staff.com	4.9/4.9 4.0/4.0	NA 400	hospitality, administrative, clerical, entertainment, light industrial	2/2 2006 Encino	Gayle Turner President (818) 789-8909
18	LA Business Personnel Inc. 3325 Wilshire Blvd., Suite 805 Los Angeles 90010; labusinesspersonnel.com	4.9/4.9 3.8/3.8	NA NA	office, legal and technical	1/1 1988 Los Angeles	Jila Davachi Office Manager (213) 365-1010
19	Amy Zimmerman & Associates Inc. 5334 Torrance Blvd., Second Floor Torrance 90503; azastaffing.com	3.9/4.3 3.3/3.8	25 6	executives, family office, hospitality, CIO, accounting manager, project manager, project accounting	1/2 1993 Torrance	Amy Zimmerman President (310) 798-6979
20	LAC Group 10390 Santa Monica Blvd., Suite 230 Los Angeles 90025; lac-group.com	3.9/27.9 3.3/23.9	1 9	corporations, universities, federal government, law firms	2/8 1986 Los Angeles	Deborah L. Schwarz CEO, President (800) 987-6794
21	Culinary Services of America Inc. 6363 Wilshire Blvd., Suite 305 Los Angeles 90048; culinarystaffing.com	3.6/3.6 2.5/2.5	350 856	hospitality	1/1 1999 Los Angeles	Randy Hopp President (323) 965-7582
22	PeopleWare Staffing Inc. 302 W. Grand Ave., Suite 4 El Segundo 90245; peoplewarestaffing.com	3.5/3.5 4.5/4.5	NA NA	technology, development and IT	1/2 1993 El Segundo	Sheryl Rooker President (310) 640-2406
23	Royal Staffing Services 14011 Ventura Blvd., Suite 214W Sherman Oaks 91423; royalstaffing.com	2.6/2.6 2.3/2.3	7 NA	accounting, finance, insurance, medical HR, advertising, IT, non-profit, education, government, real estate	2/2 1967 Sherman Oaks	Joe Cummings CEO, President (818) 981-1080
24	Alpha Omega Professionals 14044 Ventura Blvd., Suite 100 Sherman Oaks 91423; alphaomegastaff.com	2.5/2.5 2.3/2.3	150 50	engineering, management, administrative and IT	2/2 2012 Los Angeles	Debra Olcese President (818) 789-2062
25	Premier Financial Search 27955 Smyth Drive, Suite 102 Valencia 91355; pfssearch.com	1.7/1.7 1.2/1.2	NA NA	public accounting, business management, real estate	1/1 2001 Valencia	Allan Fisher President (661) 799-0101

Filling In
Annual average number of daily temporary employees, nationwide. (in millions)



Permanent Benefit
Annual sales for temporary placement firms, nationwide. (in billions)



Source: American Staffing Association

¹ In millions.

² The average number of workers placed per week in L.A. County. NA - Not Available Note: Information for this list was provided by representatives of the firms themselves. Volt Worforce Services, Kelly Services Inc., Corestaff Services, Act-1 Group and Robert Half International, which operates Accountemps and others, declined to disclose local revenue. To the best of our knowledge, this information is accurate as of

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